



For Sale by Owner 12 D'urville Rise, Richmond

PRIVATE, PEACEFUL, SUN-DRENCHED POSITION

Generous living spaces and views from just about every room will have you falling in love this exclusive Richmond address.

Arranged over two levels, including high ceilings and timber accents, this home is an entertainer's delight with an open plan lounge, dining and kitchen which flows seamlessly to the outdoor area. The separate lounge which also has access to the deck means you'll have loads of room for the family to spread out. The integration of indoor/outdoor living extends the home's living space, perfect for all year-round dining and evening BBQ's watching the sun go down.

Downstairs features 3 bedrooms (master with ensuite & walk in robe), a rumpus room, separate toilet and family bathroom. What makes such space truly special is that it can be closed off giving you even more flexibility. The opportunities here are many, from a teenager's retreat to extended family or somewhere to run your home business.

Established fruit trees frame the home, along with veggie gardens, while the expansive grounds boast plenty of scope with which to create wonderful outdoor living spaces and gardens for children and pets to play. Entertaining is just fantastic, and the views magnificent!

Other features include lots of storage, a large separate laundry and there is ample parking space.

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|--------------------|-------------------|
| Price: | \$925,000 |
| Vendor's Name: | Graeme Walker |
| Phone: | 021 106 9332 |
| Land Area: | 689 sqm |
| Floor Area: | 200 sqm |
| Legal Description: | LOT 170 DP 13927 |
| Rateable Value: | \$860,000 |
| Rates: | TDC \$4,447.62 pa |

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HOW TO MAKE AN OFFER

Here are some ways to make an offer on your dream property.

1) Let the seller know (in person, via email, text message or by using HomeSell's non-binding 'Expression of interest' form) that you are interested in buying their property at x price with x conditions and x settlement date. The most common buyer conditions are approval of finance, title, LIM or property inspection report, however you can add in any conditions you wish provided the seller is happy to accept them.

If the seller wishes to accept or consider your offer further then we recommend you complete a formal Sale & Purchase Agreement with your lawyer. We encourage our sellers to prepare a draft agreement containing their details, so check if they have this available. Once completed and signed, your formal offer is then forwarded to the seller's lawyer. The seller will then accept, decline or make a counter offer. Simple!

2) If you don't feel comfortable talking price and terms with the seller directly, or are ready to formalise your offer, then you can go straight to your lawyer with the details on this brochure (plus a draft agreement if the seller has this available) and complete a formal Sale & Purchase agreement. This will then be sent to the seller's lawyer who will notify their client that an offer has been received. Depending on the interest level for the property and the price offered, the seller may accept, decline or make a counter offer back to your lawyer. This process continues until you reach an agreement or decide not to continue any further.

POINTS TO NOTE:

1) Both the buyer and seller should always seek legal advice before signing a Sale & Purchase Agreement or any written document.

2) There may be two or more keen buyers for the property so the sellers will want to be in the position where they can consider both/all the offers at the same time and choose the offer that best suits. This in effect becomes a multi-offer situation where you are asked to state the highest price you are prepared to offer and any conditions you want met. The sellers will then consider both/all offers at the same time with their lawyer and may negotiate further with one party on the price or conditions, or accept the most suitable offer straight away.

3) Some property sales are done in ten minutes while others take quite a period of negotiation. Once an offer has been made it remains 'live' until it is accepted, declined, counter offered by the seller or withdrawn by the buyer. It is courteous to respond to all offers/negotiations within 24 hours or an agreed time frame, however you may wish to add an expiry date to your offer if you need a response by a certain time/date.

There is no one right way to deal with the process of buying or selling a property, so choose the style that suits you best. Your lawyer will be able to help you with any step in the process.

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